



DATE: January 5, 2018

TO: All Sales Personnel

RE: US Price Increase Announcement – Effective February 5, 2018.

Due to increasing material and freight costs, Atkore will increase price on Unistrut products 6% on Channel and 4% on Fittings effective February 5, 2018. Specific customer pricing will be shared in the coming days.

Price adjustments will affect stock quotes. Current job quotations will be honored for the period of their specified term and will increase thereafter.

Atkore is committed to be the customer's first choice by providing unmatched quality, delivery and value.

If you have any questions regarding this announcement, please contact your sales representative.

Thank you for your business and support.

Sincerely,

A handwritten signature in black ink, appearing to read "Darin Gleason". The signature is fluid and cursive, with a large initial "D" and "G".

Darin Gleason  
VP & General Manager  
Metal Framing Business  
Atkore International

