



DATE: March 29, 2018

TO: All Sales Personnel & Customers

RE: US Price Increase Announcement - Effective May 7, 2018

Due to continued steel and freight cost increases, Atkore will increase prices of Unistrut products 10% on Channel items and 5% on Fittings & Accessories effective May 7, 2018. Specific customer pricing will be shared in the coming days.

Price adjustments will affect stock quotes. Current job quotations will be honored for the period of their specified term and will increase thereafter.

Atkore is committed to be the customer's first choice by providing unmatched quality, delivery and value.

If you have any questions regarding this announcement, please contact your sales representative.

Thank you for your business and support.

Sincerely,

A handwritten signature in black ink, appearing to read "Darin Gleason".

Darin Gleason
VP & General Manager
Metal Framing Business
Atkore International



UNISTRUT®



RAZOR
ZINC-PLATED

FLEXHEAD
INDUSTRIES

Heritage
Plastics

Columbia-MBF

COPE



UNISTRUT
CORPORATION



POWER-STRUT

TACTRON Tube



SprinkFLEX

KAF-TECH