



DATE: December 5, 2016

TO: All Unistrut Sales Personnel

RE: US Price Increase Announcement – Effective January 15, 2017

Due to sudden, unexpected material (steel & zinc) and freight (fuel) cost increases, Unistrut will increase product prices an average of 10% across the portfolio effective January 15, 2017.

Specific customer pricing will be shared in the weeks leading up to the increase date. Price adjustments will affect stock quotes. Current job quotations will be honored for the period of their specified term.

Atkore is committed to be the customer's first choice by providing unmatched quality, delivery and value.

If you have any questions regarding this announcement, please contact your sales representative.

Thank you for your business and support.

Sincerely,

A handwritten signature in black ink, appearing to read "Darin Gleason". The signature is fluid and cursive, with a large initial "D" and "G".

Darin Gleason
VP & General Manager
Metal Framing Business
Atkore International

